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BradyIFS Continues Northeast Expansion with Acquisition of Hill & Markes, Inc.

Amsterdam, NY and Bell, CA – BradyIFS, a leading distributor of foodservice disposables and janitorial/sanitation (“JanSan”) products, has acquired Hill & Markes, Inc., a distributor serving the state of New York and Vermont. Terms of the transaction were not disclosed.

For more than 110 years Hill & Markes has distinguished itself as a distribution industry leader and strong community partner. Owned by the Finkle and Packer families since the 1970s, Hill & Markes has seen tremendous expansion from its early days in ice cream supplies to now include a focus on JanSan, industrial packaging and foodservice.

“We are fortunate to be able to partner with the incredible team at Hill & Markes,” said Kenneth D. Sweder, CEO and Chairman of BradyIFS. “Hill & Markes’ customer-centric culture and product offering align well with BradyIFS, and we’re thrilled to have Jason Packer and his leadership team continue to drive growth in the region. Moreover, this acquisition furthers our goal of becoming the preeminent JanSan and foodservice distributor in the United States. With Hill & Markes, BradyIFS’ annual revenues now exceed \$1.3 billion.”

“BradyIFS is comprised of many family-focused businesses that have grown through a commitment to the employees, customers and the communities they serve,” said Jason Packer, CEO of Hill & Markes. “The Packer and Finkle families are pleased to have found a partner that allows Hill & Markes to thrive as it always has - to remain entrepreneurial and invested in local communities, to foster an employee and customer-focused approach to business, and to continue to find compelling and innovative solutions to support our valued customers. While it is never an easy decision to sell a family legacy, we are excited to have found the right strategic partner in BradyIFS.”

About Hill & Markes, Inc.

Founded in 1906, Hill & Markes began as an ice cream distributor later expanding into one of the Northeast’s most prominent distributors of janitorial supplies, packaging, foodservice and more. They are committed to continually bringing the newest innovations to their customers to help them save time and money, and to improve health and well-being in their facilities. Learn more at <https://www.hillnmarkes.com>.

About BradyIFS

With headquarters in Bell, CA, and Las Vegas NV, BradyIFS is one of the largest foodservice and JanSan platforms in North America. The company sources, manages and distributes a broad range of products to thousands of customers in segments including education, healthcare, hospitality, restaurants, building services and more. Founded in 1947, Brady is universally regarded as one of the JanSan industry’s premier enterprises providing integrated customer support and expertise to its partners. Operating since 1926, Individual Foodservice is one of the leading broad line distributors of foodservice, JanSan, packaging, dry goods and smallwares in the United States. For more information, please visit www.bradyindustries.com and www.individualfoodservice.com.